

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 NEA-10 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03

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P 031030Z AUG 76

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY 9206

INFO AMEMBASSY JIDDA PRIORITY

AMEMBASSY ATHENS

AMEMBASSY LONDON

AMEMBASSY PARIS

FAA BRUSSELS

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FROM RCAA DWOR

E.O. 11652: N/A

TAGS: EAIR, BEXP, SA, EFIN, ETRD

SUBJECT: SAUDIA FLEET EXPANSION

REF: (A) JIDDA 5312 (B) JIDDA 5080

1. BOEING INTERNATIONAL CORPORATION DIRECTOR-MIDDLE EAST LEE WEIDNER CONFIRMS SUBSTANCE REFTEL A AND FURTHER INDICATES THAT SAUDIA, SUBSEQUENT TO RECENTLY CONCLUDED BOARD MEETING, SIGNED FINAL SALES CONTRACTS VALUED AT APPROXIMATELY \$67 MILLION FOR TWO BOEING 707-368C'S, FOR DELIVERY 1977, AND THREE BOEING ADVANCED 737-268 TWINJETS, FOR DELIVERY 1977 (TWO AIRCRAFT) AND 1978 (ONE AIRCRAFT).

2. ACCORDING BOEING, SAUDIA MANAGEMENT STRONGLY BEHIND PACED IMPLEMENTATION OF FLEET PLAN, BUT DELAYS IMPOSED AT BOARD MEETING STEMMED FROM GO-SLOW INPUTS OF SAMA (SAUDI ARABIAN MONETARY AGENCY) TO BOARD THROUGH MINISTRY OF FINANCE.

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3. FOR REASONS CITED REFTEL B, RCAA, BOEING AND LOCKHEED

CONTINUE TO BELIEVE MOUNTING TRAFFIC AND LOAD FACTOR PRESSURES
ON SAUDIA FLEET WILL REQUIRE RENEWED BOARD CONSIDERATION,
LATER THIS YEAR OR EARLY 1977, PACED IMPLEMENTATION OF CON-
TINUINGLY VALID AIRLINE FLEET PLAN.

4. SINCE BOEING 747-268F PROGRAM DELAYED, ENGINE SELECTION
(P & W, GE, OR ROLLS-ROYCE) MOOT AND STILL UNANNOUNCED.

5. U.S. SALES COMMERCIAL JET TRANSPORTS IN REGION NOW TOTAL
\$575 MILLION, WITH \$800 MILLION TARGET BY YEAR-END ATTAIN-
ABLE, DESPITE SAUDIA (AT-LEAST TEMPORARY) SETBACK. VOLPE

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Message Attributes

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Draft Date: 03 AUG 1976
Decapton Date: 01 JAN 1960
Decapton Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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